

Message Text

PAGE 01 STATE 112598
ORIGIN EA-12

INFO OCT-01 ISO-00 EB-08 COME-00 SIG-03 AID-05 CIAE-00
FRB-01 INR-10 NSAE-00 ICA-20 TRSE-00 XMB-04
OPIC-06 SP-02 LAB-04 SIL-01 OMB-01 NSC-05 SS-15
STR-07 CEA-01 AGRE-00 DODE-00 PA-02 L-03 H-02
/113 R

DRAFTED BY EA/EP:DSTEBBING:SRP
APPROVED BY EA/EP:WRWARNE
COMMERCE:DMORAN
EB/OCA:AZUCCA
EA:EHEGINBOTHAM (DRAFT)
-----009982 031921Z /46

R 031841Z MAY 78
FM SECSTATE WASHDC
TO AMEMBASSY BANGKOK
AMEMBASSY CANBERRA
AMCONSUL HONG KONG
AMEMBASSY JAKARTA
AMEMBASSY KUALA LUMPUR
AMEMBASSY MANILA
AMEMBASSY SEOUL
AMEMBASSY SINGAPORE
AMEMBASSY TAIPEI
AMEMBASSY TOKYO
INFO USLO PEKING
AMEMBASSY PORT MORESBY
AMEMBASSY RANGOON
AMEMBASSY SUVA
AMEMBASSY VIENTIANE
AMEMBASSY WELLINGTON

UNCLAS STATE 112598

E.O. 11652:N/A/

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PAGE 02 STATE 112598

TAGS:EGEN, ETRD, BEXP, EINV

SUBJECT: COMMUNICATION AND COOPERATION WITH APCAC

1. DURING ECONOMIC OFFICERS MEETING WITH APCAC IN
SINGAPORE FEBRUARY 27, THERE WAS AGREEMENT ON THE
DESIRABILITY OF IMPROVING COMMUNICATIONS AND OF WORKING
TOGETHER ON SOME OF THE PROBLEMS FACING THE US IN THE
FOREIGN TRADE AND INVESTMENT AREA. EA WOULD LIKE TO
SUSTAIN AND BUILD ON THE COOPERATIVE SPIRIT DEVELOPED

AT THE SINGAPORE MEETING AND ENCOURAGES POSTS TO RENEW ATTENTION TO OUR APCAC RELATIONSHIP. WE WOULD SUGGEST THAT AS APPROPRIATE ADDRESSEES, AT NEXT MEETINGS WITH LOCAL AMCHAMS, EXPLORE DESIRABILITY OF JOINT ACTION IN AREAS INDICATED BELOW OR IN OTHER WAYS THAT POSTS/AMCHAMS MAY PROPOSE. WE PLAN TO GO OVER SIMILAR GROUND WITH APCAC CHAIRMAN BURRIDGE DURING APCAC DELEGATION VISIT TO WASHINGTON APRIL 30-MAY 6.

2. IMPROVING COMMUNICATIONS AND COOPERATION:

(A) WE ENCOURAGE EACH ADDRESSEE, AS APPROPRIATE UNDER LOCAL CIRCUMSTANCES, TO MAKE A SPECIAL EFFORT TO BRIEF AMCHAMS ON A REGULAR BASIS ON POLICY DEVELOPMENTS IN USG (EXECUTIVE AND LEGISLATIVE). ONE APPROACH SUGGESTED

IS TO HAVE AMCHAMS DRAW UP A LIST OF ISSUES IN WHICH THEY ARE PARTICULARLY INTERESTED, USE IT TO GUIDE EMBASSY'S BRIEFINGS, AND TRANSMIT IT TO DEPARTMENT TO ASSIST US IN PROVIDING ADEQUATE FLOW OF CURRENT INFORMATION.

(B) EACH ADDRESSEE COULD ALSO RENEW STANDING INVITATION
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PAGE 03 STATE 112598

TO AMCHAM TO IDENTIFY ISSUES ON WHICH IT FEELS EMBASSY, STATE OR COMMERCE CAN ASSIST IT; POST SHOULD WORK OUT COURSES OF ACTION WITH AMCHAM, OR RECOMMEND ACTION ON WASHINGTON END. PLEASE FOCUS ON ISSUES WHICH WE CAN REALISTICALLY WORK TO RESOLVE, HOWEVER; WE ARE NOT LOOKING FOR REHASH OF WELL-KNOWN APCAC REQUESTS IN AREAS WHERE WE CAN DO NO MORE THAN AT PRESENT.

(C) ONE PROPOSAL RAISED AT SINGAPORE MEETING ENVISAGED SOLICITING APCAC ASSISTANCE IN SUPPLEMENTING REPORTS ON LOCAL COMMERCIAL AND INVESTMENT CONDITIONS AND OPPORTUNITIES. POSTS MAY WISH TO EXPRESS WILLINGNESS TO RECEIVE CONTRIBUTIONS OF INFORMATION FROM AMCHAM IN CONNECTION WITH PERIODIC COMMERCIALLY-ORIENTED REPORTS LIKE "ECONOMIC TRENDS" OR "BEST PROSPECTS", AND SUGGESTIONS ON MATTERS OF CURRENT INTEREST, SUCH AS RESPONSE TO STATE 95673, "INTERAGENCY TASK FORCE TO DEVELOP A NATIONAL EXPORT POLICY." POSTS THAT CONSIDER THIS IDEA FEASIBLE ARE ENCOURAGED TO WORK OUT WITH AMCHAM A PROGRAM OR MODALITY FOR IMPLEMENTATION.

3. JOINT STUDY PROGRAM: IN LINE WITH BUILDING GREATER COOPERATION, WE WOULD LIKE TO ENGAGE APCAC AND AMCHAMS IN JOINT CONSIDERATION OF HOW TO STRENGTHEN THE US COMMERCIAL AND COMPETITIVE POSITION IN EA REGION. THIS PROPOSAL DIFFERS FROM THAT IN PARA. 2(C) IN SEVERAL WAYS:
(A) TOPICS COULD BE DETERMINED JOINTLY BY WASHINGTON

AGENCIES AND APCAC, COORDINATED THROUGH THE "MOTHER CHAMBER" OF APCAC; (B) FOR MAXIMUM VALUE, TOPICS OF REGIONAL INTEREST AS WELL AS CURRENT RELEVANCE FOR POLICY DECISIONS OR ACTION MIGHT BE CARRIED OUT BY INTERESTED POSTS AT SAME TIME; (C) WE ENVISAGE ROUGHLY ONE SUCH TOPIC PER QUARTER TO EXTENT WARRANTED BY AVAILABILITY OF PRIORITY TOPICS OF MUTUAL INTEREST. MANY AMCHAMS MAY NOT BE ABLE TO CONTRIBUTE ADEQUATE VOLUNTEER TALENT OR TIME TO PARTICIPATE DIRECTLY, BUT MIGHT BE WILLING

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PAGE 04 STATE 112598

TO SUPPLEMENT POST EFFORT BY FINANCING CONTRACTUAL RESEARCH SUPPORT.

4. TO ILLUSTRATE, TOPICS MENTIONED AT SINGAPORE INCLUDED AN EXAMINATION OF THE FACTORS AFFECTING COMPETITIVENESS OF US EXPORTS IN EAST ASIA; A SURVEY OF MAJOR PROJECTS

AND COMMERCIAL OPPORTUNITIES TO SUPPORT A TENTATIVELY PLANNED VISIT BY EXIM BANK CHAIRMAN MOORE LATER THIS YEAR; BUSINESS PRACTICES OF US FIRMS AND/OR FOREIGN FIRMS THAT TEND TO LIMIT THE COMPETITIVENESS OF US EXPORTS. GOOD TOPICS MAY WELL EMERGE FROM THE WORK OF THE EXPORT PROMOTION TASK FORCE.

5. ADDRESSEES MAY WISH TO EXPLORE THIS IDEA WITH AMCHAMS TO DETERMINE THEIR INTEREST AND WHAT TOPICS POST AND AMCHAM WOULD RECOMMEND. WE HOPE TO DISCUSS IDEA AND POSSIBLE JOINT STUDY TOPICS WITH LEW BURRIDGE AND APCAC LEADERSHIP WHILE THEY ARE IN WASHINGTON AND WILL INFORM YOU OF SUGGESTIONS THAT EMERGE.

6. WE WOULD EXPECT TO TAKE STOCK OF THE RESULTS OF THESE INITIATIVES SHORTLY BEFORE THE NEXT APCAC MEETING IN OCTOBER, 1978.

7. ALTHOUGH NEW ZEALAND AMCHAM IS NOT MEMBER OF APCAC, EMBASSY WELLINGTON MAY WISH TO RAISE WITH IT SOME OF ABOVE SUGGESTIONS FOR CLOSER COOPERATION.

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PAGE 01 STATE 112598
ORIGIN EB-04

INFO OCT-01 ISO-00 /005 R

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DRAFTED BY EB/CTA:JWBILLER

APPROVED BY EB/CTA:JWBILLER

-----052659 091915Z /46

R 091739Z MAY 78

FM SECSTATE WASHDC

TO AMEMBASSY DUBLIN

AMCONSUL ZURICH

UNCLAS STATE 112598

FOLLOWING REPEAT STATE 112598 ACTION BANGKOK CANBERRA HONG KING
JAKARTA KUALA LUMPUR MANILA SEOUL SINGAPORE TAIPEI TOKYO
INFO PEKING PORT MORESBY RANGOON SUVA VIENTIANE WELLINGTON
MAY 3.

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TAGS: EGEN, ETRD, BEXP, EINV, APCAC
To: BANGKOK CANBERRA MULTIPLE
Type: TE
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